

**2010 Non-Agricultural
Wage & Salary Employment
(thousands of employees)**

**Johnson City, TN MSA
(Carter, Unicoi & Washington County)**

Total Nonfarm.....	78.2
Total Private.....	60.6
Goods Producing	10.5
Mining & Construction.....	2.6
Manufacturing	7.9
Service-Providing.....	67.7
Trade, Transportation & Utilities.....	13.5
Wholesale Trade.....	2.3
Retail Trade.....	10.0
Transportation, Warehousing & Utilities.....	1.2
Information.....	2.0
Financial Activities.....	4.4
Professional & Business Services.....	7.3
Educational & Health Services.....	12.5
Leisure & Hospitality.....	7.9
Other Services.....	2.5
Government.....	17.6
Federal Government.....	2.7
State.....	6.4
Local.....	8.5

Source: Tennessee Labor Market Report



REGIONAL WAGES FOR SPECIFIC OCCUPATIONS

<u>Occupation</u>	<u>Minimum</u>	<u>Maximum</u>
Accounting Clerk	\$26,869	\$41,595
Accounting Manager/Comptroller	\$59,206	\$91,600
Administrative Assistant	\$26,365	\$39,390
Assembler	\$19,531	\$26,146
Call Center Manager	\$26,000	\$47,500
CNC Machine Operator	\$23,587	\$35,315
Customer Service Representative	\$27,336	\$41,507
Drafter/CADD Operator	\$30,101	\$43,305
Electrician	\$27,539	\$41,288
Fork Lift Operator	\$20,800	\$28,330
Human Resource Manager	\$57,412	\$83,426
Industrial Engineer	\$49,198	\$77,844
Industrial Nurse	\$25,000	\$33,000
Laborer/Helper	\$18,907	\$26,582
Line/Shift Supervisor	\$42,561	\$62,962
Machinist	\$26,686	\$39,104
Machine Operator 1	\$24,690	\$33,051
Maintenance Mechanic	\$26,707	\$38,459
Materials Handler	\$19,094	\$25,501
Materials Manager	\$44,484	\$85,112
Mechanical Engineer	\$58,657	\$85,773
Office Manager	\$31,334	\$36,500
Plant/Operations Manager	\$82,597	\$96,796
Plant Superintendent/Productions	\$64,320	\$98,503
Programmer	\$33,670	\$56,000
Quality Control Supervisor	\$41,409	\$64,631
Quality Control Technician	\$26,955	\$40,137
Safety Manager/Director	\$59,633	\$90,085
Shipping & Receiving Clerk	\$24,051	\$33,411
Switchboard/Receptionist	\$19,677	\$26,978
Tool and Die Maker	\$30,975	\$41,808
Warehouse Manager	\$39,938	\$48,707
Welder	\$25,022	\$39,770

Source: Human Resource Association of NETN 2008
Wage and Benefit Survey

JOHNSON CITY/WASHINGTON COUNTY INDUSTRIES

COMPANY

AAA Anodizing & Metal Finishing
Accurate Machine Products
Aerojet Ordnance Tenn.
Aggregates USA
Alemite, LLC Corp.
Allen Machine Works
Allied Metals Company
ALO Tennessee, Inc.
American Box Company
American Screen Designs
American Water Heater Company
AMS Bindery
Automated Building Systems
Baird Machine Co., Inc.
BL Hodge Company
Bolton Block Company
Bolton Concrete Products Co.
Borla Performance Industries TN, Inc.
Bradley's Machine & Welding Co.,
Branham Corporation
Builders FirstSource
Business Information Systems
CACO, Inc.
Campus Chalet, Inc.
Cantech Industries, Inc.
Cap-tee-vation
Central Heat & Air
Colby, R.A., Inc.
Coldstar International
Colorworks Creative
Computer Graphics
Copy Net Business Center
Corrugated Container Corporation
Crown Laboratories
D&S Dental, LLC
Daramic
Dawn of Hope Vocational Center
DEC Technologies, Inc.
Decanter Machine Inc.
Dentsply Tulsa Dental Specialties
Donnelley, R. R.
Eads Sheet Metal
Ear Technology
Economy Printing
Edamar, Inc.
Edwards & Associates, Inc.
Electro Motors, LLC
Ellis Computerized Machining, Inc.
Embroidery Works
Essyx Exhibits & Displays
Excel Polymers
Faith Enterprises
Fastec Industrial Corporation
Fastsigns
FedEX Office
Fiber Innovation Technology (FIT)
General Panel
General Shale Products
Gerdau Ameristeel
Goessling USA, Inc.
Grafit Touch Advertising Agency,
LLC
Graybeal Orthopedic Appliances
Hamilton Meat, Inc.
Hampton Textile Printing, Inc.
Hanger Prosthetics & Orthotics
Harman Ice & Cold Storage Company
Herald & Tribune, Inc.
Hodges Machine Shop
Homotech Industries
Industrial Electronics Services, Inc.
Innovate Medical, LLC
Interstate Graphics, Inc.
InTools/Angor, Inc.
J.D. Squared, Inc.
Johnson City Bedding (Restonic)
Johnson City Chemical Company
Johnson City Glass Company
Katz Americos
Keller Glassco, Inc.
Kennametal, Inc.
Kilby Truss, Inc.
Koyo Corporation of USA
Kysor Panel System
Logix ICF
Lowe's Aluminum Company, Inc.
Lyon Roofing & Supply
Mayes Brothers Tool Manufacturing, Co.
Midwest Instrument Co. (MINCO)
MiniFIBERS, Inc.
Modern Forge of Tennessee
Mullican Flooring
Nakatetsu Machining Technologies
Narcote
Natural Springs Water Group
Neal Story & Son, Inc.
O.G. Kelley & Company, Inc.
Omar Canvas & Awning, Inc.
Omni Source
Over Mountain Press
Perma R Products
PIP Printing
Polymer Industrial
Preston Woodworking
Profile Products, LLC
Q.E.P. Co. Inc. (former Arbor Craft)
Quality Safety Products (TN Flag)
Quint-C Pallet Company
Royal Printing & Supply Company
Rubber Technology, Inc.
Sabre Industries, Inc.
Seavers Bakery, Inc.
Snyder Signs, Inc.
Southeast Recycling Technologies, Inc.
SPC Manufacturing
St. John Milling Company
Standard Forms Printing
Summers-Taylor Ready Mix
Superior Metal Finishing
Superior Metal Products
The Johnson City Press, Inc.
The Robinette Company
Tooling Concepts, Inc.
TPI Corporation
Transit Mix Concrete Company
Trenway Textiles
Triangle Machine & Tool Co.
Tri-City Beverage Corporation
Trophy Shop
Unaka Forest Products, Inc.
Universal Tool & Engineering
USA Concrete
UTE Straight O- Matic
Valley Equipment Company
Vertical Solutions, Inc.
Volunteer Blind Industries, Inc.
YASOO Health, Inc.
Zollinger Enterprises

Section C

WASHINGTON COUNTY INDUSTRIES WITH UNIONS

Of the total workforce in Washington County, *less than five percent* belongs to a union.

American Water Heater Group (50% Union)
United Steel Workers of America

Enco Materials, Inc. (25% Union)
International Association of Bridge, Structural and Ornamental Ironworkers

General Shale Products Corporation (95% Union)
United Steel Workers of America

O.G. Kelley Corporation (20% Union)
United Association of Journeymen and Apprentices
of Plumbing and Pipefitting Industry of the U.S. and Canada

TPI Corporation (50% Union)
Sheet Metals

COMPANIES WITH LOCAL HEAD QUARTERS

R.R. Donnelley (former Banta Southeast, Inc.)

Cantec Industries, Inc.

Essyx Exhibits & Displays

Hampton Textile Printing

Minifibers, Inc.

Mullican Flooring

Overmountain Press

Quality Safety Products

TPI Corporation

Transit Mix Concrete Company

INTERNATIONAL INVESTMENT IN THE REGION

<u>Country & Company</u>	<u>Location</u>	<u>Parent Company</u>
Australia		
General Shale	Johnson City	GENERAL SHALE, INC.
Canada		
Intools, Inc.	Johnson City	ANGOR, INC.
Cantech Industries, Inc.	Johnson City	CANADIAN TECHNICAL TAPE, LTD.
Steel Fab. Inc.	Abingdon, VA	SAMUEL MANU-TECH TAPE, LTD.
Dosco Corporation	Abingdon, VA	HAWKER-SIDDLEY
Quebecor Printing	Kingsport	QUEBECOR PRINTING INC.
Quebecor Printing, Sherwood	Kingsport	QUEBECOR USA
Quebecor Printing/Hawkins	Kingsport	QUEBECOR PRINTING INC.
France		
CE Minerals	Greeneville	IMETAL
Primester	Kingsport	RHONE-POULENCE S.A.
Germany		
Goessling USA, Inc., Huf-Tennessee Auto Parts	Johnson City Greeneville	BR-ING GOESSLING GMBH HULSDEK & FURST GMBH & CO
Hong Kong		
FIT Inc.	Johnson City	CHA INDUSTRIES
Japan		
AFG Industries, Inc.	Kingsport	ASAHI GLASS COMPANY
Hoover Precision Products, Inc.	Erwin	TSUBAKIMOTO PRECISION PROD.
Koyo Corp. of America	Telford (Wash. Co.)	JTEKT CORPORATION
Nakatetsu Machining Tech.	Telford (Wash. Co.)	NAKATETSU, CO., LTD.
Selosio TA Industries, Inc.	Greeneville	SEKISUI CHEMICAL COMPANY LTD.
DTR Tennessee	Midway	TOKAI RUBBER INDUSTRIES, LTD
Sweden		
Alo	Telford (Wash. Co.)	ALO AB
Sandvik Rock Tools, Inc.	Bristol, VA	SANDVIK AB
United Kingdom		
ALLC (former Alemite Corporation)	Johnson City	BRITISH TIRE & RUBBER, INC.
Beecham Products	Bristol	SMITHKLINE BEECHAM
HDK Industries	Rogersville	COSMOPOLITAN HOLDINGS, LTD.
Weavexx	Greeneville	BRITISH TIRE & RUBBER, INC

**STATE OF TENNESSEE
DEPARTMENT OF ECONOMIC AND COMMUNITY DEVELOPMENT
2009 ANNUAL GROWTH SUMMARY**

MANUFACTURING

	NUMBER OF PROJECTS	JOB OPPORTUNITIES	CAPITAL INVESTMENT
EAST TENNESSEE			
NEW	13	1,323	1,169,005,183
EXPANSIONS	230	3,655	459,090,765
TOTAL	243	4,978	1,628,095,948
MIDDLE TENNESSEE			
NEW	19	1,441	66,908,521
EXPANSIONS	234	5,062	2,867,765,606
TOTAL	253	6,503	2,934,674,127
WEST TENNESSEE			
NEW	7	644	63,402,800
EXPANSIONS	149	2,501	648,155,808
TOTAL	156	3,145	711,558,608
TENNESSEE			
NEW	39	3,408	1,299,316,504
EXPANSIONS	613	11,218	3,975,012,179
TOTAL	652	14,626	5,274,328,683

HEADQUARTERS, DISTRIBUTION AND SELECTED SERVICES

	NUMBER OF PROJECTS	JOB OPPORTUNITIES	CAPITAL INVESTMENT
EAST TENNESSEE			
NEW	6	685	126,852,000
EXPANSIONS	46	1,567	155,787,882
TOTAL	52	2,252	282,639,882
MIDDLE TENNESSEE			
NEW	4	85	0
EXPANSIONS	56	1,151	62,762,912
TOTAL	60	1,236	62,762,912
WEST TENNESSEE			
NEW	9	1,182	163,612,849
EXPANSIONS	49	2,228	212,211,334
TOTAL	58	3,410	375,824,183
TENNESSEE			
NEW	19	1,952	290,464,849
EXPANSIONS	151	4,946	430,762,128
TOTAL	170	6,898	721,226,977
<u>GRAND TOTALS</u>			
NEW	58	5,360	1,589,781,353
EXPANSIONS	764	16,164	4,405,774,307
TOTAL	822	21,524	5,995,555,660